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*Start your journey to a
new LEAN world
...Today*

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It is time to increase share holder value... passionately

**New customers, new markets, new
revenue streams!!!**

These are not words that spring to
mind when we describe our world
today. But the reality is that
opportunities do exist even today.
True, finding them is getting
increasingly difficult.

The greatest changes in companies'
relative positions within their
industries occur in times of
economic turbulence, not calm. To
benefit from such seismic change, a
company must be agile enough to
make the right decisions and
flexible enough to act on them with
conviction.

**By embracing LEAN, you can
seize the moment...Today.**



Based in the heart of Silicon Valley, Lean Axis Inc. was started with
a simple vision - ***to be the partner-of-choice for discriminating
SAP® customers who want to implement LEAN solutions, at
sustainable prices.***

Since inception we have successfully assisted companies using
SAP® to conceptualize, design, develop and implement LEAN
solutions using existing tools available on the core SAP®
applications.

As SAP® offerings evolve in LEAN space with solutions such as LPO
(Lean Planning and Operations), MII (Manufacturing Integration &
Intelligence), BusinessObjects Profitability & Cost management
and so on, we continue to include and build our expertise on
these. We believe we offer the best value to our customers in this
space.

LEAN practitioners know that LEAN is a journey and not a
destination. We believe SAP® offerings will also evolve in this
space as more and more LEAN practices are standardized and
commonly accepted.

We offer three distinct lines of services:



- 1 Inventory Optimization Services:**
Minimize your inventory and secure high level of
service using SAP® tools already available with you.
- 2 LEAN Roadmap Services:**
Evaluate your options, timeframes, and ROI, and
embark upon your LEAN journey with confidence.
- 3 LEAN Implementation Services:**
Architect and implement LEAN SAP® solution, and
realize a flexible organization ready for new
opportunities.



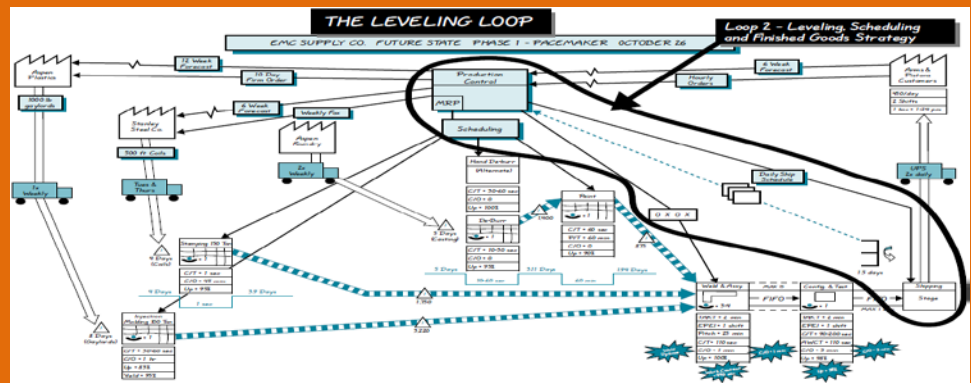
It is time to eliminate waste ... relentlessly

“Bloated lead times? Increasing inventories? Deteriorating quality? Expensive expedites? Missed deliveries? More rework...More IT...More complexity ...Frustrated customers?”

Are you also facing these challenges increasingly?

The environment in which firms must operate today, and its impact on their organization, has become less predictable and more threatening. Lack of correct information, combined with rapid change, makes effective decision making even more critical. As a result you are likely to produce more waste. That is why today's best-run businesses are turning to LEAN. LEAN helps you focus on the present to help secure your place in future.

It is how business is done in a new LEAN world.



Inventory Optimization Services:

These services are for customers who believe they need to optimize their inventory levels and improve their on-time delivery. They want to do this without making any investment on any additional SAP® or any other solution.

The goals of our inventory optimization services are:

- Reduce procurement spend, accelerate inventory turns, reduce warehouse handling costs, increase production efficiency, and raise fulfillment performance by 15 to 50% within months.
- Define company-wide supply chain policy for different products and services.
- Secure master data integrity for procurement, planning, inventory, warehouse, production, and fulfillment activities on SAP®.
- Provide better visibility and real-time alerts of actual inventory situation.
- Realize measurable process improvements within months.
- Transfer knowledge and skills to enable customers implement continuous inventory controlling on their own.
- Significantly improve cash conversion cycle (cash flow).





It is time to start your journey to a new LEAN world... Today

How do you stay competitive, innovative and profitable when the fundamentals of the business have changed?

It's time to build greater visibility, transparency, and accountability into the way your organization works.

LEAN helps call out inefficiencies, reveal your strengths, and give your business the flexibility needed to anticipate and respond to a complex, ever-changing, global environment, in real time.

Take the first step and begin your journey to a new LEAN world... Today.



LEAN Roadmap Services:

The goal of our LEAN roadmap services is to create possible pathways and assist you travel on your LEAN journey in line with your business.

These services are for customers who want to enable their LEAN processes using SAP suite of LEAN solutions.

Specifically, our roadmap services address the following key objectives:

- a. Develop a roadmap for enabling LEAN manufacturing processes on SAP®.
- b. Provide a phased approach and possible options for implementation.
- c. Identify opportunities with existing SAP® applications to support your current LEAN initiatives.
- d. Prepare you for transitioning into future state LEAN processes using future state SAP® solution.

LEAN Implementation Services:

In a LEAN environment, your SAP system has to address the following new requirements that are critical for successful deployment:

- a. Plan using “pull” methods as against “push” method that is used by your MRP currently.
- b. Account using Lean Accounting principles as against traditional standard costing based systems.
- c. Collaborate with your suppliers and customers in real time and facilitate “pull” transactions in real time.
- d. Automate data capture and eliminate wasteful transactions that add no value in the new environment.
- e. Provide user friendly, visual dashboards with real time LEAN metrics to help on the spot decisions and support kaizen events.





How Lean Axis helps

The challenges facing your business are staggering. The economy is volatile; competition is high; and your customers are demanding more for less.

You need a partner who can help you optimize operations through improved decision making and effective use of resources.

A partner who can help you improve operational agility, allowing you to respond quickly to changing business conditions.

A partner who guide your business step by step on the road to becoming a LEAN enterprise.

Lean Axis can enable a LEAN enterprise on SAP®.

How we do

We attribute our success to our ability to bring diversified competencies together and weave them into a winning team. Our partnership with SAP®, leading LEAN practitioners, state-of-the art infrastructure, and comprehensive delivery practice make this possible.

An experienced LEAN team:

LEAN implementations are not a typical ERP or any other software implementation. A good balance of manual visual systems assisted by real time software solution is critical for success.

LEAN systems are counter intuitive at the design phase and needs prior experience to put forth new ideas and convince businesses.

Our LEAN business services team and LEAN SAP® implementation team are uniquely qualified to bring the right expertise to the table. Together they make sure that we don't just preach LEAN but also implement LEAN practices on the project itself.

State of the art infrastructure:

Customers have never been more demanding of their Service Providers. Cost effectiveness is the most critical factor in making decisions. Given this sentiment, service providers and customers are migrating substantial portions of their customized development and support work to offshore locations.

Customers use our local state of the art development center for proof-of-concept and prototyping. We also use our offshore development center to optimize custom development cost if necessary.

Comprehensive delivery practice:

Our **inTegrate™** delivery model, **inSync™** methodology, and LOB specific **accelerators** constitute comprehensive delivery solution. The **inSync™** Methodology is proven, and designed to accelerate project cycles, improve quality and maximize ROI. The **inTegrate™** delivery model ensures cost optimization by integrating on-site diversified team with multi-site offshore development and support teams. **LOB** accelerators help us to expedite activities using our knowledge repository.





Next Steps

You don't have to implement all the components of SAP® LEAN solution at the same time. You don't have to put all your product lines on SAP® LEAN solution at the same time. A well planned vertical or horizontal incremental approach can make your implementation smooth and successful.

From LEAN business strategy to its implementation on SAP®, Lean Axis combines LEAN industry experience with SAP® implementation expertise to create solutions that bring real, tangible business value. We strive to increase business velocity, staying ahead of our client's needs with innovative solutions that deliver a rapid return on investment.

Lean Axis welcomes the opportunity to talk to you more about how we can help you to be more successful with your LEAN initiatives on SAP®.

Please contact us at the address below:

Why us

Lean Axis advantage:

Companies are facing difficult challenges in the face of the current economic slowdown. They are wrestling with the need to reduce costs in the short term, while continuing with innovation and investments in new technology to ensure they retain or build a long run competitive advantage.

We believe this is the right time for our customers to move on with their LEAN journey. We clearly differentiate ourselves on **product, price and service.**

Product:

Leveraging collective work with the SAP® Labs on emerging technologies, we plan to be a Beta Software Release Partner with SAP® in this space for all their offerings.

All our SAP® team members are SAP® certified and have over a decade of SAP® implementation experience. Our Business Services team members are certified by leading LEAN institutions and have helped organizations design and implement physical LEAN processes over a decade.

This makes us uniquely qualified to implement LEAN on SAP®.

Price:

Our experience demonstrates that we provide our customers a significant price benefit over large system integrators and deliver within a shorter time with a smaller team. Customers often experience over 60% cost savings.

Service:

At Lean Axis, we are committed to provide quality service to all our clients. We work with our customers as partners, adding value in all aspects of the business.

The Lean Axis Management team commits personal time for each of our projects. Our clients and our long-term relationships with them alone speak about the quality of our services.

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